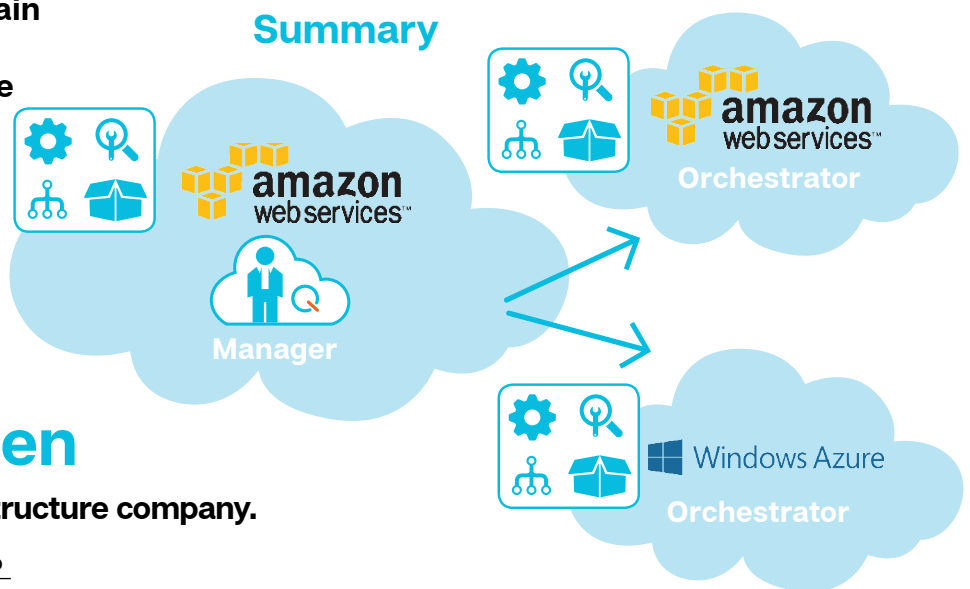


Cisco CloudCenter PoC

Summary of Proof of Concept Delivery

The prospect was keen to gain visibility and governance of their shadow IT. This and the ability to model a business service once and then deploy into many potential cloud providers were all key considerations in driving the value of the engagement.



EMEAR: Sweden

Customer is a Nordic IT infrastructure company.

Customer Segment: MSP

Number of Employees: 6800+

Number of Data Centers: 17

ACI Customer: Yes

Sponsor: Group CTO

Business Driver: Reduced time to market

IT Initiative: Multi-cloud agility and reduce deployment time by 75%

PoC: Engage ESM SaaS

Timing: Oct 2016

Success Criteria:

- ✓ Model Microsoft Contoso University Application and underlying infrastructure and networking
- ✓ Deploy to both AWS and Azure with single application profile
- ✓ Show full multi-tenancy
- ✓ Show charge back reporting
- ✓ Demonstrate ServiceNow Integration

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www.engage-esm.com/solutions/hybrid

