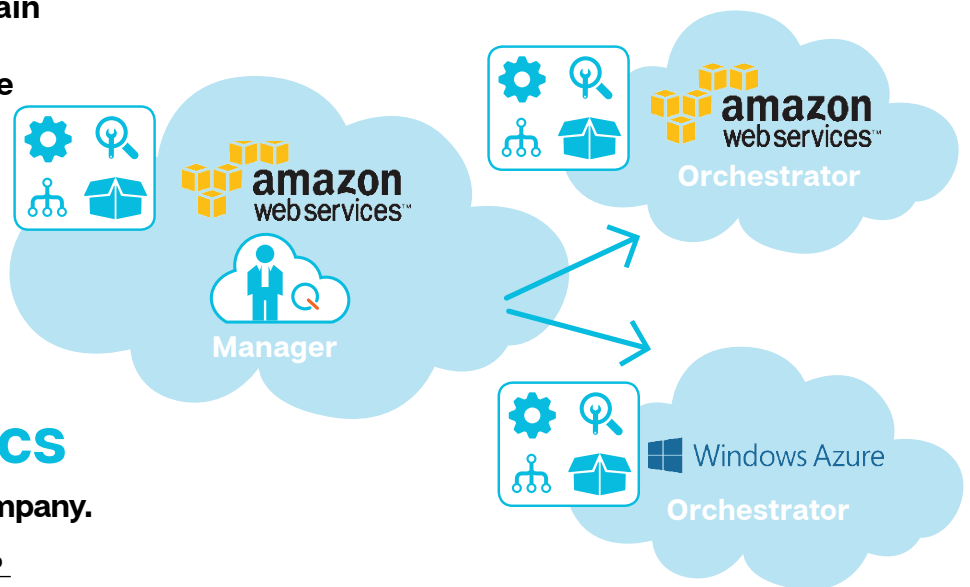


Cisco CloudCenter PoC

Summary of Proof of Concept Delivery

The prospect was keen to gain visibility and governance of their shadow IT. This and the ability to model a business service once and then deploy into many potential cloud providers were all key considerations in driving the value of the engagement.



EMEAR: Nordics

Customer is a Nordic telco company.

Customer Segment: MSP

Number of Employees: 6800+

Number of Data Centers: 17

ACI Customer: Yes

Sponsor: Group CTO

Business Driver: Reduced time to market

IT Initiative: Multi-cloud agility and reduce deployment time by 75%

PoC: Engage ESM SaaS

Timing: Oct 2016

Success Criteria:

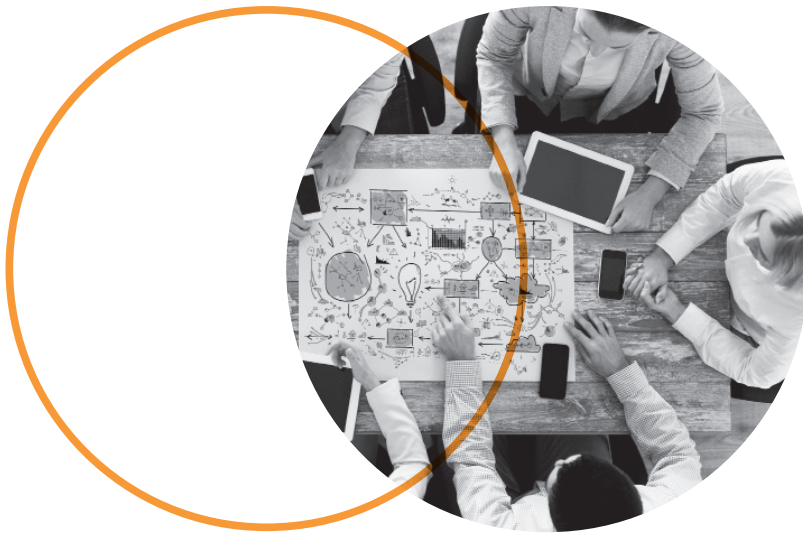
- ✓ Model Microsoft Contoso University Application and underlying infrastructure and networking
- ✓ Deploy to both AWS and Azure with single application profile
- ✓ Show full multi-tenancy
- ✓ Show charge back reporting
- ✓ Demonstrate ServiceNow Integration

cloudcenter-sales@engage-esm.com

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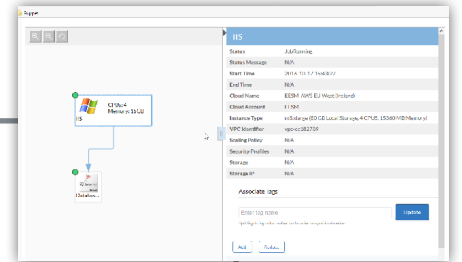
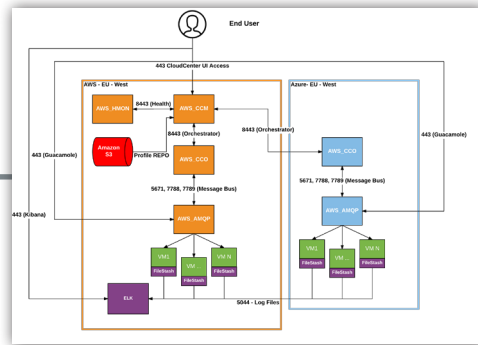
Cisco CloudCenter PoC

Summary of Proof of Concept Delivery

System Design and Implementation
(SaaS or on Prem)

Application
Profiling

PoC
Workshop



Reporting

Contoso University

Index

Create New

LastName	FirstName	EnrollmentDate	
Alexander	Carson	9/1/2005 12:00:00 AM	Edit Details Delete
Alonso	Meredith	9/1/2002 12:00:00 AM	Edit Details Delete
Anand	Arturo	9/1/2003 12:00:00 AM	Edit Details Delete
Barzukas	Gylis	9/1/2002 12:00:00 AM	Edit Details Delete
Li	Yan	9/1/2002 12:00:00 AM	Edit Details Delete
Justice	Peggy	9/1/2001 12:00:00 AM	Edit Details Delete
Norman	Laura	9/1/2003 12:00:00 AM	Edit Details Delete
Olivetto	Nino	9/1/2005 12:00:00 AM	Edit Details Delete

Deployment



Governance
and Pricing

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