

Cisco CloudCenter PoC

Summary of Proof of Concept Delivery

The prospect had been using a script based orchestration solution with limited success.

The value of agnostic multi-cloud orchestration together with full governance of Shadow IT drives the value of the engagement.



EMEAR: UK

Customer is the largest financial non ministerial department with 56,000 staff.

Customer Segment:	Government
Number of Employees:	56,000
Number of Data Centers:	4
ACI Customer:	No
Sponsor:	CIO following EBC visit
Business driver:	Reduced cost with increased governance
IT Initiative:	Commoditisation of Cloud
PoC:	Customer SaaS (AWS and Azure)
Timing:	Oct 2016

Success Criteria:

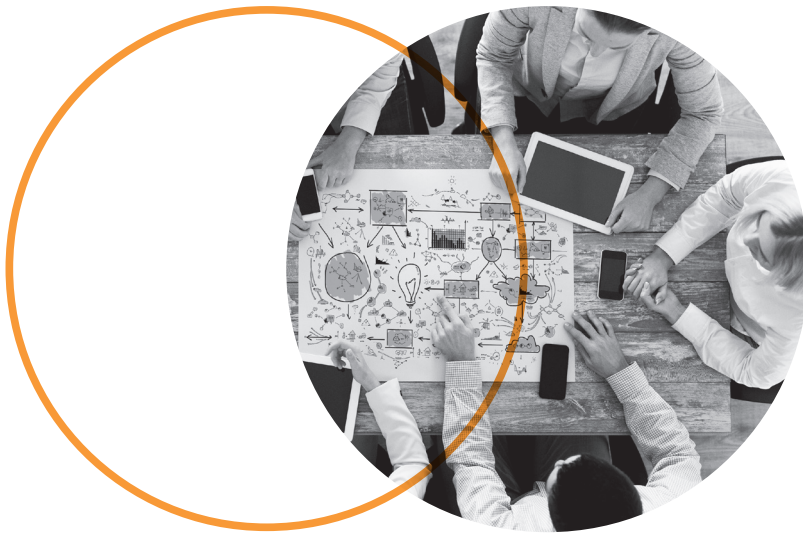
- ✓ Model customer application and underlying infrastructure and networking
- ✓ Deploy to both AWS and Azure with single application profile
- ✓ Show full multi-tenancy
- ✓ Show charge back reporting

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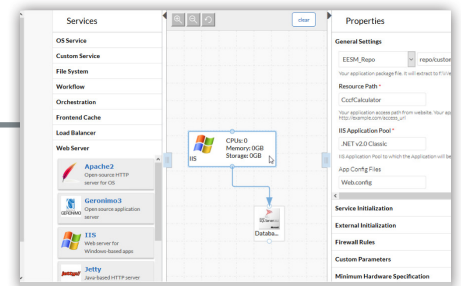
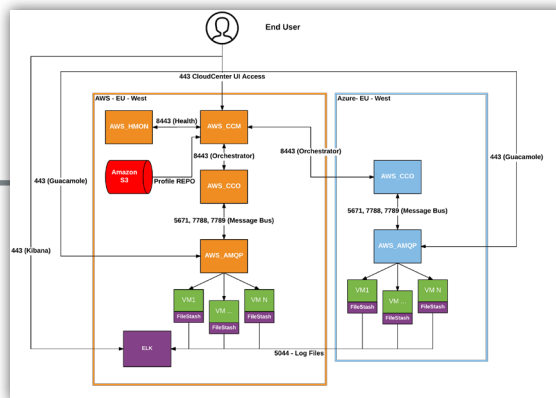
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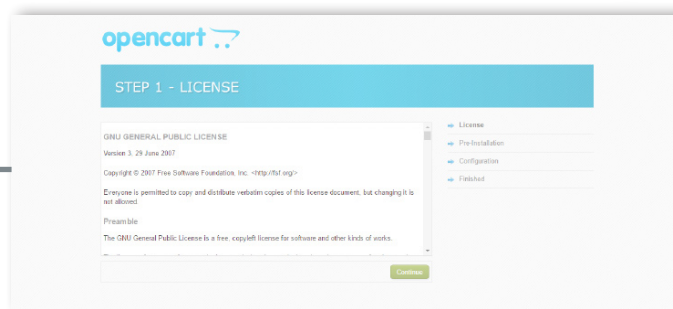
System Design and Implementation
(SaaS or on Prem)

Application
Profiling

PoC
Workshop



Reporting



Deployment



Governance
and Pricing

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