



Cisco CloudCenter PoC

Summary of Proof of Concept Delivery

The prospect had been using a script based orchestration solution with limited success.

The value of agnostic multi-cloud orchestration together with full governance of Shadow IT drives the value of the engagement.



EMEAR: UK

Customer is a significant government department.

Customer Segment:	Government
Number of Data Centers:	4
ACI Customer:	No
Sponsor:	CIO following EBC visit
Business driver:	Reduced cost with increased governance
IT Initiative:	Commoditisation of Cloud
PoC:	Customer SaaS (AWS and Azure)
Timing:	Oct 2016

Success Criteria:

- ✓ Model customer application and underlying infrastructure and networking
- ✓ Deploy to both AWS and Azure with single application profile
- ✓ Show full multi-tenancy
- ✓ Show charge back reporting

cloudcenter-sales@engage-esm.com

+44 (0)1753 513 903

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